MINISTRY OF INVESTMENTS, TRADE AND INDUSTRY
STATE DEPARTMENT FOR INDUSTRY
Office of the Principal Secretary

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Social Security House BLK 'A'
Bishops Road, Capital Hill
P.O. Box 30418 - 00100
NAIROBI

Ref: MITI/SDI/015/2026-2027(2) **Date:** 19th October 2026

ADDENDUM NO. 3

RE: TENDER NO. MITI/SDI/015/2026-2027 FOR SUPPLY, DELIVERY, INSTALLATION, COMMISSIONING, TESTING, TRAINING AND TWO-YEAR TECHNICAL SUPPORT FOR BUNGOMA COUNTY AGGREGATION INDUSTRIAL PARKS (CAIPS) COFFEE PROCESSING EQUIPMENT.

Pursuant to Section 75 of Public Procurement and Assets Disposal Act 2015 and ITT Clause 9 of the tender document. SDI issues addendum No. 2 following requests for clarification from prospective bidders.

Querry No. 1	Response
Payment Terms Part 2, Clause 11 (90% on acceptance; 10% over two years), Section X Appendix 1 (10% advance, 80% on delivery, 5% + 5%) and SCC 12 (advance up to 20%) conflict. Please confirm the applicable schedule, whether an advance is available, and the payment period for certified invoices.	**Payment schedules** The payment schedule in Section VII shall govern the contract: • 90% following supply, delivery, installation, testing, commissioning, training, inspection and acceptance; and • 10% payable progressively during the two-year technical-support period, in accordance with the contract. The payment schedule in Appendix 1 for imported equipment DOES NOT apply. Further bidder are informed that Special Condition 12,0 indicates the that: Under **EXCEPTIONAL** circumstances, an advance payment **MAY** be granted and shall not exceed **twenty percent (20%)** of the price of the tender, and shall be paid upon submission by the successful tenderer

	to the procuring entity of an **advance payment security (APS),** equivalent to the advance itself from a bank as guided by **Section 146,147 and 148 of the PPADA 2015 and Section 136 of the attendant regulations**. The successful tenderer shall use the advance paid only in activities related to the tender in strict adherence to the applicable law. ADVANCE PAYMENT RECOVERY The procuring entity shall recover **100%** of the advance payment from the first instalment otherwise payable to the tenderer.
Querry No. 2	Response
Pricing and currency Please confirm that imported plant is quoted in KES delivered to site, inclusive of duties and taxes (Schedules 1 and 6 refer to CIP/CIF while TDS ITT 19.6 says Incoterms do not apply); whether any duty or VAT exemption applies; whether Schedule 3 (Design Services) applies; and that mandatory spares are priced in Schedules 1 and 2.	Yes. The tender currency is Kenya Shillings (KES). All prices must be quoted in KES and must be inclusive of all applicable taxes.
Querry No. 3	Response
Audited financial statements (MR11) Please confirm that "2023, 2024 and 2025" means financial years ending in those calendar years, and what is accepted if 2025 accounts are not yet audited.	MR11 requires audited financial statements for 2023, 2024 and 2025. therefore, we confirm that the required financial statements are for FY2023, FY2024 and FY2025.
QUERRY NO. 4	
4. Tender Security (MR3 / TDS ITT 22.1) Please confirm that an insurance guarantee (Option 2) from an IRA-licensed insurer is acceptable, and that the 287-day validity runs from 30th October 2026.	Yes. The tender security shall remain valid for 287 days from the tender opening date which will be 30th October, 2026. It shall be provided either as (i) a demand bank guarantee issued by a reputable financial institution, or (ii) an insurance guarantee issued by an insurance company registered and licensed by the Insurance Regulatory Authority and listed by PPRA as authorized to issue tender securities. The guarantee shall be in the format provided in the tender document
Querry No. 5	Response

5. Delivery and completion period Please confirm whether the four (4) months in Part 2, Clause 8 covers delivery only or full installation, commissioning and training (SCC 8.1 and 8.2 are blank).	The four months covers the following areas: • Manufacturing; • Pre-delivery inspection; • International transport; • Customs clearance; • Site delivery; • Installation; • Commissioning; • Testing; • Training and Operational Acceptance.
Querry No. 6	**Response**
Line capacity The line is specified at 500 kg/hr, but the roaster (Item 3) is 20–30 kg per batch, and Items 6 and 7 are rated at 100–300 and 50–150 kg/hr. Please confirm the governing capacity of the roasting section and whether multiple or larger roasters are expected	Kindly note that there are FIVE roasting machines targeting start-ups each having 30kg capacity per batch. Yes. This is the capacity of the complete processing line is. a) 350kg per hour for roasted bean (Note from 5 Roasters). b) 150kgs per hour for milled products.
Querry No. 7	**Response**
Equipment specification Please confirm: (a) the meaning of "5" in Item 3 ("Main roasting machine 5 Vacuum loader"); (b) the preferred roaster heat source and whether fuel installation is in scope; (c) the scope of software under Item 21; and (d) whether ground-coffee packaging is priced in the main offer or as an option.	5 means five roasting machines each having a capacity of 30kg The preferred roaster heating source is LPG or natural gas. fuel installation among any other utility is part of the scope The software in the specifications is limited to equipment control (PLC/HMI) . Ground coffee packaging is mandatory
Querry No. 8	Response
Pre-delivery inspection (Part 2, Clause 7) Please confirm the location, duration and price schedule for the five-person inspection.	The pre-delivery inspection shall take place before dispatch at the manufacturing facility of the principal OEM, or at the relevant manufacturing facility or facilities where the major components are produced. The Procuring Entity will deploy an inspection team of five (5) persons. The supplier shall bear the team's reasonable travel, accommodation, meals

	and associated inspection costs as provided in the tender document. The inspection is expected to take 5 days, including travel time. The supplier shall coordinate the inspection dates with the Procuring Entity and provide reasonable advance notice when the equipment is ready for inspection. The inspection does not constitute acceptance of the equipment or relieve the supplier of its contractual obligations.
Querry No. 9	Response
Test run (Part 2, Clause 4) Please confirm the quantity and grade of coffee for the eight-hour test (about 4,000 kg at 500 kg/hr) and who retains the output.	Provide raw material for running the below listed lines for 8 hours a) 350kg per hour for roasted bean (Note from 5 Roasting machines). b) 150kgs per hour for milled products. All items procured under this tender belongs to the procurement entity including the test outputs The test run will involve producing all grades of coffee. The plant is a multi-functional processing plant targeting different start-ups producing different grades of coffee.
Querry No. 10	Response
10. Warranty and support (Part 2, Clauses 9 and 10) Please confirm that the two-year warranty and the two-year technical support run concurrently.	Yes. The two (2) year warranty which starts after complete commissioning runs concurrently.
Querry No. 11	Response
11. Tender Reference and Validity The cover reads "MITI/SDI/015/2026-2027"; TDS ITT 1.1 reads "MITI/SDI/015/2026/2027". Form of Tender item (g) cites TDS 19.1/23.1 for validity, whereas validity is set at 287 days in TDS ITT 21.1. Please confirm the correct reference and validity period	The references “2026/2026” and “2026–2027” are both correct as stated in the tender document and refer to the current year. The Tender validity period is 287**days from the date of tender closing/opening**

Bidders are informed that this is addendum No. 3. Addendum No. 1and 2 were previously issued and are available on the website www.industrialization.go.ke or government dedicated tender portal www.tenders.go.ke . The addenda forms part of the tender Document.

Completed tender documents are to be enclosed in plain sealed envelopes, marked the tender name and number, and addressed to:

Principal Secretary
State Department for Industry
Ministry of Investment, Trade and Industry
P.O Box 30547-00100,
Nairobi

and be deposited in the tender box situated at the **State Department for Industry offices**, on **Bishops Road, NSSF Building, Block A, Eastern Wing, 16th floor,** during normal working hours so as to be received on or before **Friday, 30th October 2026 at 11;00am.**

Tenders will be opened immediately thereafter in the presence of tenderers or their representatives who choose to attend, at the **Bishops Road, NSSF Building, Block A, 23rd Floor Boardroom,** on **Friday, 30th October 2026** at **11:00am.**

HEAD, SCMS
FOR: PRINCIPAL SECRETARY